**NSDA Reference**

To be Added by NSDA

CONTACT DETAILS OF THE AWARDING BODY FOR THE QUALIFICATION

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| 1. **Name and address of awarding body:**

**National Academy of RUDSETI****Chitrapur Bhavan****15th Cross, 8th Main****Malleswaram****Bengaluru- 560 055****Ph: 080- 2346 2875****Email:** **info@rudsetacademy.org**1. **Name and contact details of the Individual dealing with the submission:**

**Name: Sri. R. R. Singh****Position in the Organization**: **Director General****Address:** Same as above**Email:** **dg@rudsetacademy.org**1. **List of Documents submitted in support of the Qualifications file (Annexure)**
2. **About National Academy of RUDSET**
3. **RUDSETI Model of Entrepreneurship Development**
4. **Curriculum document /Syllabus**
5. **Session Plan**
6. **Bank wise list of RSETIs**
7. **Research Studies regarding RUDSETI/RSETI**
8. **Success Stories**
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# SUMMARY

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| **Qualification Title:** **Mushroom Cultivation** |
| **Qualification Code: NARQ30047-AGRI** |
| **Nature and Purpose of the Qualification:** To train farmers / unemployed youth to take up Mushroom Cultivation as a business enterprise. According to NSSO Data (2013) among workers in rural areas, 54.2% are self-employed and 38.6% work as casual labor, where as only 7.2% have regular wage employment. Most of the self employed are engaged in agriculture and have very little formal skills both in farm and non-farm occupations. Hence, the need to skill rural youth so that the next generation of workers become skilled, productive and contribute positively for the growth of the economy.  |
| **Body/bodies which will award the qualification:**  **National Academy of RUDSETI, Bengaluru** The National Academy of RUDSETI was established in April 2009 in response to an emerging need for capacity building and mentoring of more than 585 Rural Self Employment Training Institutes (RSETIs) established in each district of the country as joint venture between different Banks and the Ministry of Rural Development, Government of India to work as National Level Resource Organization for RUDSETIs and RSETIs and other similar type of Institutes1. To design and conduct training programmes and undertake project in Enterprise Promotion, Rural Development, Technology Transfer and imparting Human Resource Development (HRD) concepts.
2. To conduct research and development work in the field of Entrepreneurship Development
3. To act as a advisory to policy makers relating to Enterprise Promotion and Rural Development (for Government /NGOs/ Other Organizations / Financial Institutions /Corporate Entities / Central Secretariat, RUDSETI)
4. To take up any other activities connected with Rural Development and Entrepreneurship Development and Rural Development.
5. To provide Consultancy and Counseling Services in the field of Entrepreneurship Development and Rural Development.
6. Any other activity aimed at Development of Entrepreneurship, Rural Development and serving the society at large.

**(See Annexure I for a complete profile of NAR and Annexure II for RUDSETI model of Entrepreneurship Development)** |
| **Body which will accredit providers to offer courses leading to the qualification:**  National Academy of RUDSETI, Bengaluru |
| **Body/bodies which will be responsible for assessment:**  National Academy of RUDSETI, Bengaluru |

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| **Occupation(s) to which the qualification gives access:**This qualification will enable the trainee to establish and run Mushroom farm. Besides skills in the field of Mushroom Cultivation, the qualification will give access to the trainee to:1. Acquire and internalize the required Entrepreneurial Competencies (skill as well as attitude).
2. Knowledge and techniques for identifying the business opportunities, selection of an entrepreneurial activity, launching of the venture and skills for managing a Micro Enterprise.
3. Build confidence in one’s own abilities
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| **Proposed level of the qualification in the NSQF:** Level 3 |
| **Anticipated volume of training/learning required to complete the qualification:** 80 hours **(See Annexure III & IV for Curriculum & Session Plan)** |
| **Entry requirements / recommendations:** Male or Female Candidates in the age group of 18 to 45 years having inclination for taking up Mushroom Cultivation as a self employment venture. Candidates with agricultural background are preferred. |
| **Progression from the qualification:** This qualification will enable the trainees to become Self Employed by establishing and running a Mushroom farm. If the candidate is able to successfully do this he/she can expand the activity and also provide employment to more persons.  |
| **Planned arrangements for the Recognition of Prior learning (RPL):** Not applicable |
| **International comparability where known:** **------** |

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| **Formal structure of the qualification** |
| **Mushroom Cultivation** | **Mandatory/****Optional** | **Estimated Size (learning hours)** | **Level** |
| **A - Entrepreneurship** 1. Importance of Self Employment & developing self confidence
2. Entrepreneurial competencies
3. Banking, insurance and management

**B. Domain/Technical Knowledge**1. Introduction to Mushroom Cultivation
2. Its natural growth aspects and climatic requirement
3. Mushroom edible types
4. Appropriate Mushroom Cultivation sites
5. Designing and construction of Mushroom farm
6. Role of composting in Mushroom Cultivation and methods of composting
7. Types of Mushroom growing facilities and fixtures
8. Disease control and pest management
9. Harvesting packaging & grading and storage of Mushroom
10. Post harvest procedures
 | MandatoryMandatory |  12 hours 24 hours (Theory) | Level 3Level 3 |
| **Professional Skills** 1. Identify edible types in mushroom
2. Selection of appropriate cultivation sites
3. Designing and construction of Mushroom Farm
4. Role of composting in Mushroom cultivation
5. Preparation of different types of compost
6. Pasteurization of compost
7. Use of Mushroom spawns and selection of correct of correct spawn
8. Control of Diseases and pests
9. Methods of harvesting of Mushroom
10. Packaging, storing and grading of Mushrooms
 | Mandatory | 30 hours(Demonstration  Field visit) | Level 3 |
| **Core Skills** 1. Business Opportunity Identification
2. Problem solving
3. Time management
4. Communication
5. Business Management skills
 | Mandatory |  10 hours(Practical) | Level 3 |
| **Admission & Examination** | Mandatory | 4 hours | - |
| **Total Duration of the Course** | **80 hours** |

**SECTION 1 - ASSESSMENT**

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| **Body/Bodies which will carry out assessment:**This qualification will be used by 585 RSETIs **(list is furnished in Annexure V)** across the country which has been established in each district. These RSETIs are controlled by commercial banks (both Government owned and Private). NAR is a separate body and there is no linkage in management and control between the RSETIs offering the training and NAR which will conduct the assessment. The assessment of outcome of the qualification will be done by NAR which is an independent organization. It is run by professionals who are expert in rural entrepreneurship development. In NAR there will be a separate vertical similar to ‘Controller of Examinations’ in Universities, which will conduct the assessment through its empanelled assessors at the RSETI level. The empanelled assessors will be provided training by NAR.**How will RPL assessment be managed and who will carry out?**Not Applicable**Describe the overall assessment strategy and specific arrangements which have been put in place to ensure that assessment is always valid, reliable and fair and show that these are in line with the requirements of NSQF.**Assessment tools for the Qualification are decided on the basis of composition of knowledge and skill in that particular Course. All assessments shall have at least two tools viz.1. Practical test and 2. Written test and/or Viva.1. **Assessment process:**

The assessment will be primarily carried out by collecting evidence of competence gained by the trainees by observing them at work, asking questions and initiating formative discussions to assess understanding and by evaluating their practical work. The question papers for the theory Examinations contain objective/descriptive type questions, drawings etc.**Minimum pass mark:** Overall 50% of marks allotted1. **Testing and certifications for the course:**

Arrangements will be made by NAR to ensure that the evidence on which assessment / judgments made are comparable for all trainees and that the judgments made does not vary from assessor to assessor. Arrangements relating to the conduct and monitoring process of assessment are as follows:* Questions papers will be prepared by NAR in consultation with vocation experts in the field.
* Structured tests at the Institute level will be administered in the presence of the assessors.
* The tests will be supervised and monitored at every Centre
* Theory and practical Examinations will be carried out with invigilators/examiners with the overall supervision of the certified assessors.
* Examiners called for evaluation of practical will have technical expertise in the field
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**ASSESSMENT EVIDENCE**

**Assessment & Evaluation:**

The trainees will be assessed through a structured test process. The test will comprise of both written, practical and viva voce. Standard question paper will be devised keeping in view the expected outcome of the training. The test will be administered by certified and empanelled assessors at RSETI level. The technical skill component will be tested through practical examination. Both of these tests will be followed by personal interview wherein the entrepreneurial competencies will be tested. The extent of internalization of the inputs given will be tested. The face-to-face interview will assess the overall ability of the trainee concerned to perform the defined job role including behavioral aspects of entrepreneurial competencies. On getting the results of these tests from the assessors at ground level, a senior expert in entrepreneurship at NAR, Bengaluru will review the marks and on his validation, system generated certificates will be issued to the successful candidates online.

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| **Assessable Outcome** | **Performance Criteria** | **Assessment Criteria**  |
| **Total** | **Theory** | **Practical** |
| 1. Candidate is clearly able to differentiate between Wage employment, Self-employment and Entrepreneurship
2. Understand, appreciate and develop the self-confidence for embarking on self-employment
3. Understand and internalize entrepreneurial competencies and know their importance for becoming a successful entrepreneur.
4. Trainee is able to appreciate need for continuous growth and expansion of an enterprise
5. Trainee is able to analyze major trends in a given economic sector / sub-sector and identify Business Opportunities
6. Develop effective personal management skills like time management and communication skills.
7. Trainees are able to devise a simple marketing and sales strategies and plan for a small business
8. Trainees able to manage small team of workers required for managing a small business
 | **PC 1** – Understanding the Context and Need for Rural Entrepreneurship Development, Role of RSETIs | 1 | 1 | 0 |
| **PC 2** – Developing Self Confidence and Positive Attitude (Micro Lab & Tower Building) | 2 | 1 | 1 |
| **PC 3** – Comparative Advantages of Entrepreneurship and Self Employment over Wage Employment | 1 | 1 | 0 |
| **PC 4** - Understanding and internalizing entrepreneurial competencies | 5 | 2 | 3 |
| **PC 5** - Understanding the process of steps in Problem Solving  | 2 | 1 | 1 |
| **PC 6 –** Time Management – Understanding of Basic Concepts and ability to manage time | 3 | 2 | 1 |
| **PC 7 –** Effective Communication Skills – Understanding of Basic Concepts and ability | 2 | 1 | 1 |
| **PC 8** – Ability to assess market conditions and indentify appropriate business opportunities | 2 | 1 | 1 |
| **PC 9** – Understanding of Banking & Insurance and how it can help a start up enterprise | 2 | 1 | 1 |
| **PC 10** – Ability to Prepare Business Plan based on data obtained from Market Survey | 10 | 6 | 4 |
| **PC 11** – Understanding licensing and regulatory aspects of launching an enterprise.  | 2 | 1 | 1 |
|  **PC12** – Ability to Maintain Books of Accounts and Develop Financial Statements for a Small Business | 5 | 3 | 2 |
| **PC 13** – Understanding and ability for Inventory and Materials Management | 5 | 3 | 2 |
| **PC14** – Understanding and ability for Sales and Marketing | 5 | 3 | 2 |
| **PC 15** – Human Resource Management – Understanding of Concepts and ability to manage a team | 5 | 3 | 2 |
| **PC16** - Understanding of Basic Laws relating to MSMEs | 5 | 3 | 2 |
| **PC17** – Growth and Strategic Planning - Understanding of Concepts | 3 | 3 | 0 |
|  | **Total REDP** | **60** | **36** | **24** |

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| **B. Technical Knowledge**1. Understands prospects of Mushroom cultivation
2. Will gain the knowledge of cultivation of different types of edible Mushroom
3. Will be able to identify Climatic requirement of Mushroom cultivation
4. Understand the requirement of composting for Mushroom cultivation & different methods of composting
5. Knowledge of Diseases and pests affecting Mushroom and their control in Mushroom cultivation
6. Know the methods of harvesting of Mushroom
7. Know the methods of grading, packing and storing of Mushroom

**Technical Skills**1. Will be able to identify and select edible types of Mushroom
2. Will be able to select appropriate site suitable for Mushroom cultivation
3. Will be able to prepare different types of compost
4. Will be able to pasteurize the compost
5. Will be able to select right type of spawn
6. Will be able to manage the diseases and pests of Mushroom
7. Will be able to harvest through appropriate techniques
8. Will be to grade & pack the Mushroom based on the quality
 | **Performance Criteria** | **Assessment Criteria** |
| **Total** | **Theory** | **Practical** |
| **PC1 -**  Knows the prospects of Mushroom cultivation | 7 | 5 | 2 |
| **PC2 -** Is ableIdentify and select edible type of Mushroom | 7 | 2 | 5 |
| **PC3** – Knows about the climatic requirement of Mushroom cultivation  | 5 | 3 | 2 |
| **PC4** - Knowledge of role of compost in Mushroom cultivation | 7 | 5 | 2 |
| **PC5** - Awareness of diseases and pests affecting Mushroom and their control  | 7 | 2 | 5 |
| **PC6** - Understanding of methods of harvesting of Mushroom | 7 | 2 | 5 |
| **PC7** - Knowledge of value added products of Mushroom and their preparation | 7 | 2 | 5 |
| **PC8** - Knowledge of post harvest procedures  | 7 | 5 | 2 |
| **PC9** – Is able to prepare different types of compost  | 7 | nil | 7 |
| **PC10** – Is able to pasteurize the compost prepared  | 7 | 2 | 5 |
| **PC11** – Is able to select the right type of spawn for mushroom cultivation | 7 | 2 | 5 |
| **PC12** – Is able recall the procedures of controlling diseases and pests in mushroom  | 7 | 2 | 5 |
| **PC13** – Is able to undertake spraying for pests and diseases  | 7 | nil | 7 |
| **PC14** – Knows about and can undertake the different harvesting techniques  | 7 | nil | 7 |
| **PC15** – Use approved cutting techniques for harvesting  | 7 | nil | 7 |
| **PC16** - Is able to undertake to sorting, grading and packing of Mushrooms  | 5 | 5 | nil |
| **PC17** – Knows the uses of spent Mushroom substrate | 5 | 1 | 4 |
| **PC18** – Is aware of the health hazards associated with composting | 9 | 2 | 7 |
| **PC19** - Is able pack the Mushrooms in bags of different capacities | 9 | 2 | 7 |
| **PC20** – Is able label the packed items correctly with all the required information | 9 | 2 | 7 |
| **Total Technical Knowledge and Skills** | **140** | **44** | **96** |
| **Total for the Entire Course** | **200** | **80** | **120** |
| **Means of Assessment - Written Test and Viva Voce, Pass Percentage = 50 % of the total Marks** |

# SECTION 2 - EVIDENCE OF LEVEL

Option B: Key Requirements of the Job Role

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| **Title of the Qualification: Dairy Farming and Vermi-Compost Making** |
| **NSQF LEVEL – 3** |
| **Process Required** | **Professional Knowledge** | **Professional Skills** | **Core Skills** | **Responsibility** |
| **Person may carry out a job which may require limited range of activities routine and predictable**  | **Basic facts, process and principle applied in trade of employment** | **Recall and demonstrate practical skill, routine and repetitive in narrow range of application, using appropriate rule and tool, using quality concepts** | **Language to communicate written or oral, with required clarity, skill to basic arithmetic and algebraic principles, personal banking, basic understanding of social and natural environment** | **Under close supervision.****Some responsibility for own work and learning** |
| Ability to do the routine works of maintaining Mushroom farm | Factual knowledge about the different types of edible Mushrooms and the methods of cultivation  | Ability to prepare different compost required for Mushroom cultivation, manage pests & diseases, harvest right quality Mushroom at right time. | Ability to start and run Mushroom farm on scientific lines in profitable manner.  | Since this training leads to self employment, responsibility for won work and learning is to be present and demonstrated |

# SECTION 3 - EVIDENCE OF NEED

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| **What evidence is there that the qualification is needed?** Entrepreneurship has been embedded in the Indian genius and is a part of its tradition. India traditionally has been an entrepreneurial society. Traditionally, the entrepreneurship of many communities has been facilitated principally by the successful use of informal ‘entrepreneurial ecosystems’ and interdependent business networks. Further, there is also a rich tradition within the Indian Diaspora, spanning the past several hundred years, whose spirit of enterprise is legion. Entrepreneurship in India occurs in ‘far more encompassing and far reaching ways than in developed countries’, and could therefore be far more complex, for there is so much more that needs to be done. Commentators today celebrate the ubiquitous Indian attitude of ‘*Jugaad’* (a Hindi word roughly translated as ‘creative improvisation) tool to somehow find a solution based on a refusal to accept defeat, and calling on initiative, quick thinking, cunning and resolve to quickly fulfill market demands at the lowest possible prices) as an entrepreneurial trait that has been as much a part of everyday Indian living as its rich tradition of philosophy and speculation.  In order to give impetus to this growing demand of first generation entrepreneurs to gain formal training in entrepreneurship knowledge and skills RSETIs have been established by various Banks. Ministry of Rural Development gives part funding of the training. The RSETIs have been established on the RUDSETI models which have been proved very effective in eradicating the problems of unemployed youth. The RUDSETI model of developing rural entrepreneurs has been well researched and documented **(please see Annexure VI).** The trainings by these Institutes are unique in the sense they are demand based. The Institutes have got the experience of conducting these Programmes over the years.  India is so gifted that it could grow temperate, sub-tropical, and tropical mushrooms. Mushroom production requires very little land and can be a good source of employment for educated youth. The two primary inputs for mushroom production – agro-waste and labour are easily available. Integrated mushroom production in existing farming system will supplement the income of rural masses and will lead to inclusive growth. Mushroom has excellent medicinal properties. It is rich in protein, fibre, and amino acids. Mushroom is a 100 per cent vegetarian food and is good for diabetes and joint pains. Pickles, pappad, soup powder, health powder, capsule, health drinks and pakodas can be made using mushroom. It has no cholesterol and helps in purifying blood. It has low sodium and substantial vitamin and minerals. It is quite remunerative and fetches at least Rs.200 a kg at present. The profit margin is 30 to 40 per cent. ushroom could be cultivated with a low investment of Rs.50, 000 to Rs.1lakh. Hence Mushroom cultivation has vast scope and opportunities for providing employment for lakhs of unemployed youth. |

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| **In order to identify the potential programmes as per the needs of the unemployed youth, a Committee of General Managers of top 5 RSETI sponsoring Banks has been constituted. The General Managers of State Bank of India, Punjab National Bank, Bank of Baroda, Central Bank of India and Bank of India are the members of this Committee. In addition, Executive Director, RUDSETI, National Director for RSETIs and Director General, National Academy of RUDSETI who got rich field experience also joined this Committee**. **The above Committee met at Mumbai on 7th November 2016. After thorough discussions and based on the past experience the Committee short listed potential /need based courses for training rural unemployed youth in the RSETIs. The training on ‘Mushroom Cultivation’ is one such shortlisted need based training.***(See Annexure VII for Success Stories in this qualification)* |

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|  **What is the estimated uptake of this qualification and what is the basis of this estimate?**Presently there are 586 Rural Self Employment Training Institutes (RSETIs) across the country sponsored by various Banks. National Academy of RUDSETI is the anchoring Institution which designs and approves the training programmes being conducted by these RSETIs. The Training Modules are demand driven and are vetted by National Academy of RUDSETI, having experience of running similar programmes by the RUDSETIs since over three decades. Dairy Farming and Vermi-composing training is one of the popular programmes in the RSETIs. Candidates trained in this activity have successfully established their units by availing credit facilities or investing own funds. The RSETI MIS is enabled to record the settlement of candidates by capturing of action photos, pass book entries, loan sanction letter copy etc. which is available for verification. The number of trainees under this qualification during the past three years is as under:

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| **FY**  | **No. of Training Programmes** | **Number of Candidates** |
| 2013-14 | 308 | 8837 |
| 2014-15 | 323 | 9268 |
| 2015-16  | 319 | 9395 |

 Cumulative settlement rate for the above training is 60 % and observing the above trend, the candidates trained under the above qualification, the number of candidates to be trained in the next 3 years is estimated at more than 30,000. |

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| **What steps were taken to ensure that the qualification(s) does/do not duplicate already existing or planned qualifications in the NSQF?** This Qualification offers a combination of technical knowledge and skills in Mushroom Cultivation along with entrepreneurial knowledge and skills. This is a unique short duration course for rural people interested in taking up Mushroom Cultivation. |

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| **What Arrangements are in place to monitor and review the qualification (s)? What data will be used and at point will the qualification (s) be revised or updated?**National Academy of RUDSETI has put in place a robust MIS for RSETIs. Comprehensive data (Course wise/Bank Wise/State Wise) for all RSETIs is maintained by NAR in the said MIS. Entry level data include the photograph of the candidate other basic details. Course modules are made available in the MIS and the website of NAR. Training logs and Post Programme Reports with action photographs of the training are also made available in the MIS. Details of Settlement and credit linkages are uploaded in the MIS with action photos and documentary proofs. The State Directors of RSETIs are also visiting the RSETIs every quarter for reviewing the quality of training / settlement. Officials from the controlling offices of the Banks and NAR are also making periodic visits to the RSETIs for reviewing the activities. MIS reports are used for viewing the settlement of the trained candidates, their level of income and employment generation by them. Feedback obtained from the trained candidates, RSETI sponsoring bank and other stake holders are used to review/update the course. |

# SECTION 4 - EVIDENCE OF RECOGNITION AND PROGRESSION

**What steps have been taken in the design of this or other qualifications to ensure that there is a clear path to other qualifications in this sector?**

The candidates who undergo the training programme on Mushroom cultivation can take up other related activities like production of value added products Like Mushroom Pickle, Mushroom Papad and other different food products. This will also help in creating incremental employment opportunities in rural areas since the entrepreneur will be able to give employment to more people in the area. The entrepreneur also may take up growth programmes offered by RSETIs.